

# Beginner's Guide:

# HOW TO BE A SUCCESSFUL BUSINESS LOAN BROKER

If you're thinking about switching careers and you want to be a successful loan broker, this special report can help you get started.

## WHAT DOES IT TAKE TO BECOME A BUSINESS LOAN BROKER?



### Skills

Business Finance Broker Training

Licenses and Other Requirements to Start a Loan Broker Business

### Experience

### Education

## WHAT IS THE INCOME POTENTIAL OF BUSINESS LOAN BROKERS?

On average, a small business loan broker earns approximately \$134,000 annually. For top brokers, they may earn more than \$150,000 per year.



## HOW TO BECOME A BUSINESS LOAN BROKER

Research on Different Loan Broker Training Programs

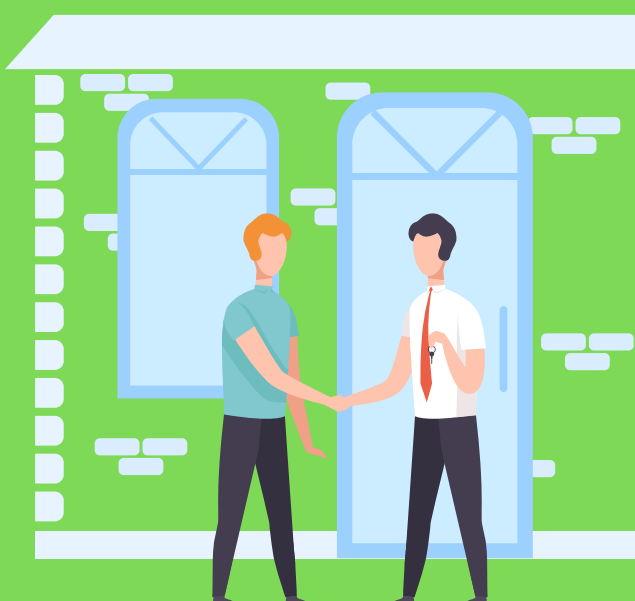
Apply for an Employer Identification Number (EIN)

Apply for a Local Business License and Open a Business Bank Account

Establish a Relationship with Reputable Lending Companies

Look for Potential Clients and Market Your Business

START YOUR JOURNEY TO BECOME A SMALL BUSINESS LOAN BROKER TODAY!



### Did You Know?

The first thing small business loan brokers do is evaluate their client's company. The next step is to find potential lenders who are willing to offer favorable loan terms. After brokers find a loan with reasonable terms and structure, they inform their clients of the fee in the event they are approved.